1 MONEY SAVED ON POWER SAVINGS

Thin client typical power usage	15	watts
Desktop typical power usage	180	watts

Additional money spent on powering each desktop over 5 years :

1650	VAh	(assuming 8 working hours)
1.65	units per day	
495	units/year	(assuming 25 working days)
14850	rupees	(assuming average cost @ INR 6 / unit for electricity)

2 MONEY SAVED ON REPLACEMENT COSTS OF DESKTOPS (EVERY 5 YEARS)

20000	Assuming life of thin clients conservatively at 10 years
	Assuming life of desktop aggressively at 5 years

3 OTHER COSTS THAT YOU WILL SAVE ON ARE :

Cost of anti-virus software	5000	
Cost of managing virus issues		
Costs of Altiris deployment & manageability software		
Costs of an AC environment / lesser AC load		
Costs of bandwidth	10150	This is a conservative approximation
Costs of UPS and other peripherals		
Costs of additional system administrators		
Costs of software licenses		
Costs of increased AMC when going for desktops		

TOTAL COST SAVINGS PER UNIT OF CLIENT DESKTOP BY GOING IN :
FOR THIN CLIENTS INSTEAD OF DESKTOPS
(Without including most of the items listed under 3)

INR 50,000

Which means a customer buying 100 thin clients instead of 100 PCs can save upto Rs.50 lakhs in a 5 year period !!!